

SLC3'S GATEWAY TO INCLUSION WORKSHOP

Presented by:

St. LOUIS COUNCIL OF CONSTRUCTION CONSUMERS

Wednesday, November 13th 7:15-10:30 a.m.

2024 SLC3 WORKSHOP PROCUREMENT INFORMATION

Purpose:	This information is being collected from Owners that participate in the Workshop for the benefit of the attendees of the workshop by providing a summary takeaway. It is the goal of the workshop to have time to focus the discussion between the Owner and attendees beyond the basic procedures. This information should represent a snapshot of your procedures to qualify and engage MBE/WBE/DBE for work with your organization. If you already have a one-page summary or any additional information to share, please provide it in addition to this form.
Organization Name:	
Primary Contact for procurement services:	Contact Name: Tom Evers
	Contact Phone: 314-453-1802
	Contact Email: thomas.evers@modot.mo.gov
	Preferred method of communication: Email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Y <input checked="" type="checkbox"/> N <input type="checkbox"/>	
Diversity Contact	Contact Name:
	Contact Phone:
	Contact Email:
	Preferred method of communication:
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Y <input checked="" type="checkbox"/> N <input type="checkbox"/>	
Brief organization profile <i>(General statement about your org.)</i>	MoDOT strives to help Missourians move safely throughout the state. We strive to deliver an efficient, reliable and innovative transportation system. MoDOT has many assets to maintain and work towards building a prosperous economy for all Missourians.
Please give a brief explanation of your procurement process and D&I goals if applicable. <i>(i.e., what are the steps a company should take in order to do business with you and any links to websites that have additional information)</i>	Our procurement process and all Diversity and Inclusion information can be found on our website: www.modot.org/doing-business-modot and www.modot.org/welcome-external-civil-rights
Please describe any upcoming projects for which company partners may be considered <i>(include size, estimated timeline and services needed).</i>	MoDOT has a large number of projects, currently with approximately 100 active construction projects and over 200 in the design phase. Various services needed from professional services would include surveying, utility coordination, subsurface utility exploration, environmental, roadway design, bridge design, traffic, and construction inspection, just to name a few. These projects range over a 5 year period and projects can be found on our website: Statewide Transportation Improvement Program (STIP) Missouri Department of Transportation (modot.org)
Please describe your insurance and/or bonding requirements.	
What is the best way a provider can present capabilities to you?	Contacting MoDOT at 1-888-Ask-MoDOT to get in touch with the right person, or go to our website www.modot.org



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What criteria impacts your decision to select a company/team to perform work?	MoDOT uses a quality based selection for professional services and low-bid for contracting services
What services do you typically need for your projects?	As listed above, there are a number of services that MoDOT needs, all of which can be found on MoDOT's website www.modot.org/doing-business-modot
Other Important information you would like to share:	

PLEASE RETURN FORM TO lydia@slc3.org by 10/28/24.



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Organization Name:	
Primary Contact for procurement services:	Contact Name: Todd Antoine
	Contact Phone: 314-932-4903
	Contact Email: tantoine@grgstl.org
	Preferred method of communication: email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Y <input checked="" type="checkbox"/> x <input type="checkbox"/>	
Diversity Contact	Contact Name: Michelle Bock
	Contact Phone: 314-932-4916
	Contact Email: mbock@grgstl.org
	Preferred method of communication: email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Y <input checked="" type="checkbox"/> x <input type="checkbox"/>	
Brief organization profile (General statement about your org.)	Great Rivers Greenway is working to make the St. Louis Region a more vibrant place to live, work and play by developing a network of greenways to explore and enjoy. With more than 135 miles of greenways constructed, there is probably one near you, making it easy to live more of your life outside!
Please give a brief explanation of your procurement process and D&I goals if applicable. (i.e., what are the steps a company should take in order to do business with you and any links to websites that have additional information)	<p>Professional Services: GRG maintains a vendor list of qualified firms in Landscape Architecture, Architecture, Engineering, Surveying, & Planning. The firm under contract with GRG must be from the vendor list, but sub-consultants are NOT required to be from the vendor list. Working with project partners, submitted qualifications are reviewed and up to three firms are short-listed from the vendor list. Those firms assemble a design team to match the specific needs of the project. Those teams interview to describe their team's relevant experiences and approach for the project.</p> <p>Construction Services: GRG utilizes a competitive bidding process under the lowest and best bid/proposal procedure per Missouri State statute. GRG solicits construction bids via the online service Bid Express, www.bidexpress.com. Electronic submissions are preferred, but paper submissions are also acceptable.</p>
Please describe any upcoming projects for which company partners may be considered (include size, estimated timeline and services needed).	<p>Maline Greenway in Ferguson – fall 2023, est. \$8m Mississippi Greenway – Iron Horse Trestle repairs 11/15/23 Meramec Greenway in Fenton – winter 2023 signage improvements, curbs, channelizers est. \$150k Centennial & Fee Greenways – spring 2024 wayfinding, minor infrastructure improvements, Meramec Greenway in Eureka – summer 2024 bridge rehabilitation and wayfinding est. \$8 m Brickline Greenway in St. Louis – fall 2024 greenway construction est. \$9 m Mississippi Greenway in St. Louis – winter 2024 creek bank stabilization est, \$400k</p> <p>See current postings and subscribe to receive information about all future RFPs, RFQs & Bids at www.greatriversgreenway.org/jobs-bids/</p>



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Please describe your insurance and/or bonding requirements.	Professional Services: Professional Liability of \$2M, Commercial General Liability of \$3M, Auto Liability Insurance of \$3M, Workers Compensation – State Law. Construction Services: 5% Bid Security is required and Performance and Payment Bonds in an amount of 100% of the total contract.
What is the best way a provider can present capabilities to you?	Great Rivers Greenway maintains a Vendor List for professional services on greenway projects. This list is open annually and approved by the Board of Directors every year.
What criteria impacts your decision to select a company/team to perform work?	For most professional services, Great Rivers Greenway uses Vendor List to establish a company's qualifications. Team are typically selected by experience, successful outcomes on previous projects, capacity and M/WBE utilization. For professional services, fees and contract are negotiated. For constructions services, contracts are awarded to the lowest and best qualified bidder. The current goals for minority participation are 25% MBE and 5% WBE.
What services do you typically need for your projects?	Landscape Architecture, Architecture, Engineering, Surveying, Planning, Civic Engagement and Construction Management
Other Important information you would like to share:	Great Rivers Greenway regularly posts opportunities to work with them as vendors, consultants or employees. Vendors and consultants These are, posted in the form of Requests for Qualifications, or Requests for Proposals or Public Bids from the professional community.

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Organization Name:	
Primary Contact for procurement services:	Contact Name: Marty Voss
	Contact Phone: 314.554.6308
	Contact Email: mvoss2@ameren.com
	Preferred method of communication: email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Y N	
Diversity Contact	Contact Name: Byron Witherspoon
	Contact Phone: 314.554.3092
	Contact Email: bwitherspoon@ameren.com
	Preferred method of communication: email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Y N	
Brief organization profile <i>(General statement about your org.)</i>	<ul style="list-style-type: none"> Fully rate-regulated electric and gas utility Operating in Missouri and Illinois 2.4 million electric and 0.9 million gas customers 10,800 megawatts of regulated generation capability 5,000 circuit miles of FERC-regulated electric transmission 9,200 employees Providing reliable service with attractive customer rate
Please give a brief explanation of your procurement process and D&I goals if applicable. <i>(i.e., what are the steps a company should take in order to do business with you and any links to websites that have additional information)</i>	Ameren continues to mentor and develop diverse suppliers to meet the demand for competitive suppliers whom support the DE & I. Ameren contracts through fixed price lump sum bid events, master service agreements and unit contracts to complete the build out of the energy infrastructure.
Please describe any upcoming projects for which company partners may be considered <i>(include size, estimated timeline and services needed).</i>	Specific projects can be aligned once services are determined.
Please describe your insurance and/or bonding requirements.	Insurance and bonding requirements differentiate depending on the services provided.



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What is the best way a provider can present capabilities to you?	Meet with the Ameren team to present an introductory presentation. This can be facilitated through the Supplier Diversity team.
What criteria impacts your decision to select a company/team to perform work?	<i>(i.e. qualifications, price, experience, track record, M/WBE utilization)</i> Diverse certifications, ability to be price competitive, aligned with Ameren values, ability to perform quality service, ability to perform safely and timing of work being bid
What services do you typically need for your projects?	Engineering, project management, construction management, civil contractors, electrical contractors
Other Important information you would like to share:	

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Organization Name:	Roanoke Construction
Primary Contact for procurement services:	Contact Name: Richard Moon
	Contact Phone: 314-470-3847
	Contact Email: richard@roanoke-construction.com
	Preferred method of communication: Email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor?	Y N
Diversity Contact	Contact Name: Erin Wright
	Contact Phone: 314-406-2270
	Contact Email: erin@roanoke-construction.com
	Preferred method of communication: Email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor?	Y N
Brief organization profile <i>(General statement about your org.)</i>	Roanoke is a mission-driven general contractor focused on building and renovating multifamily affordable housing projects.
Please give a brief explanation of your procurement process and D&I goals if applicable. <i>(i.e., what are the steps a company should take in order to do business with you and any links to websites that have additional information)</i>	As an affordable housing builder, Roanoke primarily works on projects that have M/WBE participation goals set by state and local agencies. Even in the absence of these requirements, Roanoke sets internal goals for M/WBE participation on all of our projects. We send out bid requests and accept bids through Building Connected. Contractors are welcome to send us emails to request to be added to our bidder list.
Please describe any upcoming projects for which company partners may be considered <i>(include size, estimated timeline and services needed).</i>	Our upcoming projects include the new construction of a multifamily project in Troy, MO as well as the renovation of a 20-year old multifamily project in the city of St. Louis. Troy is expected to start first quarter 2025 and continue for 2 years. St. Louis is expected to start first or second quarter 2025 and continue for 12-18 months.
Please describe your insurance and/or bonding requirements.	General liability, employer's liability, auto, and worker's comp.
What is the best way a provider can present capabilities to you?	A project list and references.
What criteria impacts your decision to select	<i>(i.e. qualifications, price, experience, track record, M/WBE utilization)</i>



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a company/team to perform work?	M/WBE certification, pricing, experience, and qualifications.
What services do you typically need for your projects?	Carpentry, masonry, plumbing, HVAC, painting, demolition, landscaping, etc.
Other Important information you would like to share:	

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Organization Name:	WSP USA Inc.
Primary Contact for procurement services:	Contact Name: Jennifer Kuchinski, PE
	Contact Phone: 314-698-0974
	Contact Email: jennifer.kuchinski@wsp.com
	Preferred method of communication: text
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Yes N	
Diversity Contact	Contact Name: Same as above
	Contact Phone:
	Contact Email:
	Preferred method of communication:
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Y N	
Brief organization profile <i>(General statement about your org.)</i>	WSP is a large architectural/engineering firm with multiple offices in the St. Louis area. We represent clients on some of the largest projects in the area and offer planning, design, program and construction management services.
Please give a brief explanation of your procurement process and D&I goals if applicable. <i>(i.e., what are the steps a company should take in order to do business with you and any links to websites that have additional information)</i>	Please contact our representative if interest in teaming with WSP. We typically compete for contracts using Qualifications Based Selection (QBS) procedures.
Please describe any upcoming projects for which company partners may be considered <i>(include size, estimated timeline and services needed).</i>	WSP provides professional architectural and engineering services to a wide range of clients in the St. Louis area. We focus on transportation infrastructure clients (highway, bridges, airports) as well as water infrastructure (sewers, tunnels) and environmental services.
Please describe your insurance and/or bonding requirements.	WSP requires subcontractors to accept our client's insurance provisions in contracting.
What is the best way a provider can present capabilities to you?	Please contact our representative if interest in teaming with WSP.
What criteria impacts your decision to select	<i>(i.e. qualifications, price, experience, track record, M/WBE utilization)</i> WSP adheres to QBS procedures.



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a company/team to perform work?	
What services do you typically need for your projects?	WSP often subcontracts with firms who provide complementary professional architectural and engineering services.
Other Important information you would like to share:	

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Organization Name:	Plocher Construction
Primary Contact for procurement services:	Contact Name: Rachelle Lengermann
	Contact Phone: 618-781-5490
	Contact Email: rmlengermann@plocherco.com
	Preferred method of communication: email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor?	<input checked="" type="checkbox"/> Y <input type="checkbox"/> N <input type="checkbox"/>
Diversity Contact	Contact Name: same as above
	Contact Phone:
	Contact Email:
	Preferred method of communication:
Is this person accessible for a phone call from an MBE/WBE/DBE vendor?	<input checked="" type="checkbox"/> Y <input type="checkbox"/> N <input type="checkbox"/>
Brief organization profile <i>(General statement about your org.)</i>	Plocher Construction is a metro-east based general contractor specializing in self-perform activities. Construction sectors we do work in are: commercial buildings, water/wastewater treatment facilities, utility infrastructure, and transportation.
Please give a brief explanation of your procurement process and D&I goals if applicable. <i>(i.e., what are the steps a company should take in order to do business with you and any links to websites that have additional information)</i>	On a regular bases our leadership team is talking to other contractors and doing research (through websites/online searches and local verified databases) on what newer companies are out there and how we can provide them the opportunity. During the bid phase of a project we are interested in, our estimating team sends emails and makes calls to diverse companies to make them aware of the project and guage their interest in providing a quote to us. It's helpful for any subcontractor or supplier to follow up with our team several times a year to have a converstation about what we have coming up and what they would be interested in.
Please describe any upcoming projects for which company partners may be considered <i>(include size, estimated timeline and services needed).</i>	MSD Fluidized Bed Insinerators (construction start spring 2024) and other future MSD projects, future water/wastewater projects for American Water, future transmission projects for Ameren, and future IDOT projects.
Please describe your insurance and/or bonding requirements.	<i>Insurance/bonding requirements are project specific, but typical projects require the following:</i>



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	Coverage	Required Limit
	General Liability	
	Per Occurrence	\$1,000,000
	Medical Expense (any one person)	\$10,000
	Personal & Advertising Injury	\$1,000,000
	General Aggregate	\$2,000,000
	Products and Completed Operations	\$2,000,000
	Automobile Liability	
	Combined Single Limit (each accident)	\$1,000,000
	Excess or Umbrella Liability	
	Each Occurrence (per project or location aggregate)	\$2,000,000
	Workers Compensation and Employer's Liability	
	Each Accident	\$1,000,000
	Each Employee	\$1,000,000
	Policy Limit	\$1,000,000
What is the best way a provider can present capabilities to you?	<i>Provide examples of past experience and performance. Offer tours of their facility/operations.</i>	
What criteria impacts your decision to select a company/team to perform work?	<i>For some of our specialized projects and scopes of work, experience and qualifications are necessary. Several of our clients require a lower EMR, so safety is a factor for those projects. The majority of the time the factor is price due to us needing to be the low bidder on hard dollar bid jobs.</i>	
What services do you typically need for your projects?	<i>On design-build project, we would need design services in all areas of architectural and engineering. On the construction side, subcontract and supply services for any areas of work we do not self-perform. Examples of these subcontract areas are: electrical, mechanical/plumbing, HVAC, structural steel, flooring, painting, and masonry.</i>	
Other Important information you would like to share:		

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Organization Name:	Burns & McDonnell
Primary Contact for procurement services:	Contact Name: Michael Wild
	Contact Phone: 314.603.8551
	Contact Email: mwild@burnsmcd.com
	Preferred method of communication: email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Y <input checked="" type="checkbox"/> N <input type="checkbox"/>	
Diversity Contact	Contact Name: Michael Wild
	Contact Phone: 314.603.8551
	Contact Email: mwild@burnsmcd.com
	Preferred method of communication: email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Y <input type="checkbox"/> N <input type="checkbox"/>	
Brief organization profile <i>(General statement about your org.)</i>	Founded in 1898, Burns & McDonnell is a 100-percent employee-owned, full-service engineering, architecture, construction, environmental and consulting solutions firm. We are ranked in the top 5 percent of <i>Engineering News-Record's</i> Top 500 design firms and are among the leaders in multiple service categories. With the multidisciplinary experience of more than 10,000 professionals in offices across the United States and international locations, Burns & McDonnell plans, designs, permits, constructs and manages facilities and infrastructure worldwide.
Please give a brief explanation of your procurement process and D&I goals if applicable. <i>(i.e., what are the steps a company should take in order to do business with you and any links to websites that have additional information)</i>	<p>At Burns & McDonnell, our commitment to building a diverse and equitable future for all is unwavering. We strive to cultivate an inclusive culture, where everyone feels valued, respected and engaged, where our collective diversity is a catalyst for innovation and our varied perspectives lead to better solutions for our clients, our communities and our people.</p> <p>Burns & McDonnell requires all suppliers and subcontractors to complete and maintain a current supplier registration in our MIS system before being awarded an order or contract. Existing suppliers and subcontractors must update their registration information at least every 12 months. Suppliers and subcontractors must submit the required information and supporting documentation using our online Supplier Registration System that is part of our MIS system.</p> <p>Suppliers and subcontractors that are not currently entered in MIS can start a new registration in our Supplier Registration System by either using the link on the Supplier page of our website or by being invited by a Burns & McDonnell Employee-Owner using the MIS Supplier Lookup Tool.</p>



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	<p>Both suppliers and subcontractors will be asked to provide basic information about their firm and upload a current W9 to verify of the tax ID entered. Subcontractors will be asked to provide additional information concerning TRIR & DART rates, bonding, project references, union affiliations, construction disciplines, and to upload their OSHA logs and EMR verification letter for the last 3 years and the current year to date.</p> <p>Upon submission, the information provided will be validated to confirm completeness and accuracy. This process takes two to three business days after submission of their registration and receipt of the required documentation. During this time, the supplier or subcontractor may also be contacted to provide additional information or to provide confirmation of the information submitted.</p> <p>When the registration is approved and the supplier has been added to the Supplier Database in MIS, the supplier will receive an email notifying them that their registration has been approved. The Employee-Owner who invited the supplier or subcontractor using the system will also receive a notification email.</p> <p>For assistance, please contact supplierregistration@burnsmcd.com.</p>
<p>Please describe any upcoming projects for which company partners may be considered (include size, estimated timeline and services needed).</p>	<p>Burns & McDonnell works across a variety of both the public and private sectors. This includes planning, design and construction services for projects that range from thousands of dollars to many with construction values in the hundreds of millions of dollars. We partner with diverse firms in a variety of areas, including:</p> <p>Professional Services Contracts for design consultants, testing, surveying, inspections Contract labor services and Master Service Agreements</p> <p>Corporate Support Office operations: office furniture, office equipment, office supplies, printing & repro Corporate purchasing: fleet vehicles, IT hardware & software Master Services Agreements</p> <p>IT Procurement Software purchases, user licenses, maintenance fees Hardware purchaser and leasing 3rd party services: programming, development, data storage, GPS</p>



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	<p>Jobsite Set-up/General Conditions Trailers, furniture, equipment storage, fences Site services, trash, toilets, aerial photos, equipment rental, gators, carts, etc.</p>
<p>Please describe your insurance and/or bonding requirements.</p>	<p>Documents a supplier and subcontractor need to submit with their registration</p> <p>All suppliers and subcontractors are required to submit current versions of the following by uploading and attaching to the registration:</p> <ul style="list-style-type: none"> • Current W9 or W8 if doing business in the U.S. Suppliers providing goods or services within the United States are required to upload and attach a current W9 (signature date within the last 12 months) for U.S.-based suppliers or a W8 for non-U.S. suppliers. Per the IRS, the W9 form requires a physical street address. Post office boxes are permissible only if the Postal Service does not deliver to the registrant's physical street address. • Business Diversity Classification Certificates from certifying agency <p>Construction subcontractors are required to annually submit the following by uploading and attaching to the registration:</p> <ul style="list-style-type: none"> • Safety program documentation • OSHA 300 and 300a logs for the current year-to-date and previous three years • WCB safety logs (Canadian firms only) • Written explanation of any regulatory citations by the EPA, OSHA, MSHA, DOT, Coast Guard, or other regulatory agencies • Written explanation of any fatality incidents • EMR verification letter from your insurance carrier <p>All suppliers and subcontractors may submit the following optional documentation:</p> <ul style="list-style-type: none"> • Brochures • Manufacturer line cards • Insurance certificates
<p>What is the best way a provider can present capabilities to you?</p>	<p>Burns & McDonnell requires all suppliers and subcontractors to complete and maintain a current supplier registration in our MIS system before being awarded an order or contract. Existing suppliers and subcontractors must update their registration information at least every 12 months. Suppliers and subcontractors must submit the required information and supporting documentation using our online Supplier Registration System that is part of our MIS system.</p>



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What criteria impacts your decision to select a company/team to perform work?	What does Burns & McDonnell look for in suppliers and subcontractors? <ul style="list-style-type: none">• Commitment to safety with a strong safety record• Capabilities, quality work, and competitive pricing• A proven record of performance with references• Financial stability• Capabilities to execute for predictable, on-time schedule compliance.• An understanding of the industries that we work in.
What services do you typically need for your projects?	Given the size and complexity of our projects, we partner with diverse suppliers in the full range of planning, design, and construction services.
Other Important information you would like to share:	Please visit our website for additional information. https://www.burnsmcd.com/suppliers

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Wednesday, November 13th 7:15-10:30 a.m.

2024 SLC3 WORKSHOP PROCUREMENT INFORMATION

Purpose:	This information is being collected from Owners that participate in the Workshop for the benefit of the attendees of the workshop by providing a summary takeaway. It is the goal of the workshop to have time to focus the discussion between the Owner and attendees beyond the basic procedures. This information should represent a snapshot of your procedures to qualify and engage MBE/WBE/DBE for work with your organization. If you already have a one-page summary or any additional information to share, please provide it in addition to this form.
Organization Name:	HOLLAND CONSTRUCTION SERVICES, INC.
Primary Contact for procurement services:	Contact Name: PAUL GANSAUER
	Contact Phone: 618-277-8870
	Contact Email: PGANSAUER@HOLLANDCS.COM
	Preferred method of communication: PHONE OR EMAIL
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? YES <input checked="" type="checkbox"/> Y <input type="checkbox"/> N	
Diversity Contact	Contact Name: SAME AS ABOVE
	Contact Phone:
	Contact Email:
	Preferred method of communication:
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? YES <input checked="" type="checkbox"/> Y <input type="checkbox"/> N	
Brief organization profile <i>(General statement about your org.)</i>	HOLLAND CONSTRUCTION SERVICES IS A FULL-SERVICE CONSTRUCTION MANAGEMENT, DESIGN/BUILD, AND GENERAL CONTRACTING FIRM GUIDED BY THE PRINCIPLE OF PROVIDING OUR CLIENTS THE BEST POSSIBLE BUILD EXPERIENCE ON EVERY PROJECT. HOLLAND OFFERS PRECONSTRUCTION, CONSTRUCTION, AND VIRTUAL DESIGN CONSTRUCTION SERVICES. OUR PRIMARY FOCUS IS IN THE ST. LOUIS METRO AREA SERVICING MISSOURI AND ILLINOIS MARKETS.
Please give a brief explanation of your procurement process and D&I goals if applicable. <i>(i.e., what are the steps a company should take in order to do business with you and any links to websites that have additional information)</i>	PRIMARILY, REACH OUT TO US AND LET US KNOW IF THE FIRM IS INTERESTED IN BIDDING OUR WORK. WE WILL GET THEM ADDED TO OUR BID SOLICITATIONS. VISIT WWW.HOLLANDCS.COM FOR ADDITIONAL INFORMATION.



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	<p>HOLLAND'S M/WBE PRE-BID & BIDDING PROCESS Holland takes an early and direct approach to maximize M/WBE subcontractor and supplier diversity on our projects.</p> <ol style="list-style-type: none"> 1. We will utilize our current Building Connected subcontractor registration and qualification database of over 4,800 subcontractors to identify potential certified M/WBE bidders. 2. We will supplement our database with other available certified M/WBE listings. 3. By understanding the capabilities and capacity of local M/WBE subcontractors, prior to bidding the work we will write scopes of work and assemble bid packages that accommodate their abilities. 4. We will solicit bids from certified M/WBE subcontractors via direct mail, e-mail, and our on-line portal. 5. Building Connected will allow us to track who has downloaded and opened the bid documents. This will allow us to contact those who have accessed the documents to help them through the bidding process; and to target and encourage other subcontractors who did not access the documents. 6. Our Pre-construction staff will work one-on-one with individual M/WBE subcontractors to review the bidding documents and their scopes of work, and coach them through the bidding process. If we determine that they are not qualified as a Tier 1 subcontractor, we will refer them to Tier 1 firms for possible inclusion in their contracts. 7. As bid day approaches, we will conduct a phone poll of potential M/WBE bidders to understand whether they intend to bid, and if not, how Holland might be able to further assist them in the bidding process. 8. As we take bids, we will track responses from certified M/WBE's on our Bid Tab Sheet to determine qualified bids and the percent of the construction contract value each qualified bid represents. 9. We will conduct a rigorous review of the bids received, including interviews with the most competitive M/WBE bidders, to ensure the bids match the scope and there is a clear understanding of the requirements to perform the work. 10. We will present all of the M/WBE bid results to the Owner, indicating the low bidder in each category and where there are potential opportunities to improve M/WBE participation on the project. 11. When the subcontracts are written and awarded, the dollar amount and cumulative percent of the construction contract value will be recorded and provided to the Owner.   
<p>Please describe any upcoming projects for which company partners may be considered (include size, estimated timeline and services needed).</p>	<p>490 KINGSHIGHWAY APARTMENTS. OUT TO BID ON 10/23. BIDS DUE 11/22/23 198,110 SF APARTMENT COMPLEX. STARTS 2/1/24 AND FINISHES 7/31/25</p>
<p>Please describe your insurance and/or bonding requirements.</p>	<p>WORKERS COMPENSATION & EMPLOYERS LIABILITY \$1,000,000</p> <p>COMMERCIAL GENERAL LIABILITY – COMBINED SINGLE LIMIT \$1,000,000, EACH OCCURRENCE; COMBINED SINGLE LIMIT \$2,000,000 AGGREGATE</p> <p>COMMERCIAL AUTO LIABILITY - \$1,000,000</p> <p>UMBRELLA LIABILITY \$2,000,000</p> <p>POLLUTION LIABILITY \$2,000,000</p>

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	EMAIL PAUL GANSAUER AND I CAN SEND OVER COMPLETE INSURANCE REQUIREMENT FORM
What is the best way a provider can present capabilities to you?	PAST EXPERIENCE OF SIMILAR TYPE PROJECTS AND SCOPE
What criteria impacts your decision to select a company/team to perform work?	<i>PAST EXPERIENCE, QUALITY, PRICE, AVAILABILITY, ETC..</i>
What services do you typically need for your projects?	<i>IN THE PAST, HOLLAND HAS SELF PERFORMED VERY LIMITED AMOUNTS OF OUR SCOPE OF WORK, THEREFORE WE RELY HEAVILY ON THE TRADES TO PROVIDE ALL SCOPES OF WORK</i>
Other Important information you would like to share:	

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Organization Name:	PK Electrical, Inc
Primary Contact for procurement services:	Contact Name: Linda Schulte; Heather Dolan
	Contact Phone: 720.481.3290
	Contact Email: LSchulte@pkelectrical.com; HDolan@pkelectrical.com
	Preferred method of communication: Email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor?	Y N
Diversity Contact	Contact Name: Karen Purcell
	Contact Phone: 775.826.9010
	Contact Email: KPurcell@pkelectrical.com
	Preferred method of communication: Email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor?	Y N
Brief organization profile (General statement about your org.)	PK Electrical, Inc. is a woman-owned electrical engineering firm providing complete design for normal and emergency power, lighting and controls, technology/communications, and medium voltage distribution systems. The firm has successfully completed electrical engineering and design for a vast range of both vertical and horizontal construction projects and has become adept in a variety of project delivery methods. Primary project types include airport / airfield, commercial, industrial, roadway / transportation, transit, higher education, K-12, health care, recreation, military, civic / municipal, and water / wastewater. PK Electrical is headquartered in Reno, Nevada with offices in Denver, Colorado and St. Louis, Missouri.
Please give a brief explanation of your procurement process and D&I goals if applicable. (i.e., what are the steps a company should take in order to do business with you and any links to websites that have additional information)	PK Electrical utilizes RFP/Q solicitation boards such as BidNet and municipality / airport authority websites to locate available projects. It is helpful when projects have a pre-proposal meeting, especially on-site, to allow for various disciplines to discuss the scope and form project teams. As a WBE and DBE certified firm, it is helpful when solicitations include D&I goals for the project.
Please describe any upcoming projects for which company partners may be considered (include size, estimated timeline and services needed).	As an electrical engineering consulting firm for lighting, power, and low voltage/communications, PK Electrical does not advertise projects. PK Electrical will team with an architectural and/or engineering team once an RFP/Q has been issued for bid.



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Please describe your insurance and/or bonding requirements.	As a consultant and/or sub-consultant, PK Electrical is bound by the insurance requirements outlined in prime contracts.
What is the best way a provider can present capabilities to you?	A current capability statement and up-to-date website are both helpful tools.
What criteria impacts your decision to select a company/team to perform work?	<i>(i.e. qualifications, price, experience, track record, M/WBE utilization)</i> Qualifications, experience
What services do you typically need for your projects?	N/A
Other Important information you would like to share:	

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Organization Name:	HOK
Primary Contact for procurement services:	Contact Name: Margaret McDonald
	Contact Phone: +1 314 754 4240
	Contact Email: Margaret.Mcdonald@hok.com
	Preferred method of communication: email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Y <input checked="" type="checkbox"/> N <input type="checkbox"/>	
Diversity Contact	Contact Name: Margaret McDonald
	Contact Phone: +1 314 754 4240
	Contact Email: Margaret.Mcdonald@hok.com
	Preferred method of communication: email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Y <input checked="" type="checkbox"/> N <input type="checkbox"/>	
Brief organization profile (General statement about your org.)	<p>Founded in St. Louis in 1955, HOK has grown to be one of the world's largest architecture and design firms with 1,700 employees collaborating across 26 global offices. HOK is a collective of future-forward thinkers and designers who are driven to face the critical challenges of our time. We are dedicated to improving people's lives, serving our clients, and healing the planet. Together, we cultivate a culture of design excellence at the confluence of art and science, blending the power of creative expression with a clear sense of purpose.</p> <p>Yet for all of our growth, St. Louis remains home. We are proud to be the design team behind local landmarks like the Planetarium, Priory Chapel, One Metropolitan Square and St. Louis CITY SC's new CITYPARK Stadium (just to name a few) and to support organizations that strengthen our community like United Way, Arts and Education Council, Pedal the Cause and many more.</p>
Please give a brief explanation of your procurement process and D&I goals if applicable. (i.e., what are the steps a company should take in order to do business with you and any links to websites that have additional information)	<p>HOK strives to be an industry leader in the inclusion and authentic participation of XBE (minority-, women- and veteran-owned business enterprises) and local firms on our projects. Our procurement process starts with our in-house Tapestry portal that allows us to easily connect with local XBE firms. We then reach out to firms to request additional information regarding certifications, services, experience, relationships, etc. This collaboration with XBE firms is integral to forming high-performing design teams, allowing us to share significant architectural, interior design, planning, engineering, and landscape design commissions.</p> <p>In fact, HOK is built on diversity. Our commitment began in 1955 when Japanese American Gyo Obata co-founded the firm. Six decades later, our commitment to diversity lives on in our culture that believes that people from divergent backgrounds contribute to creativity, diversity of thought, and complex problem-solving.</p> <p>HOK Tapestry: HOK Tapestry is an online tool that allows XBE firms to easily upload their contacts and credentials into the database we use to assemble project teams. Businesses registered with Tapestry are also invited to participate in programming designed to help them build capacity and expand future business opportunities.</p> <p>By inputting your company's information into HOK Tapestry, you'll be automatically enrolled in the database we use to curate and assemble project teams. If your firm is interested in collaborating with HOK, please register at: https://www.hoktapestry.com/</p>



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<p>Please describe any upcoming projects for which company partners may be considered <i>(include size, estimated timeline and services needed).</i></p>	<p>HOK is currently tracking the following projects that will include XBE partnerships (estimated timeline and services needed are still TBD):</p> <ul style="list-style-type: none"> • St. Louis Lambert Airport – New Combined Terminal • General Services Administration (GSA) Government Solicitations • Veterans Affairs (VA) Solicitations • The Missouri State Capitol Addition and Renovation • St. Louis County, Lawrence K. Roos Building
<p>Please describe your insurance and/or bonding requirements.</p>	<p>HOK's required professional liability limits are based on subconsultant discipline and construction value of the project. If a consultant is providing a multi-disciplinary scope of services (i.e. MEP + FP) then the applicable minimum is the aggregate of the limits required for each of the disciplines. HOK's insurance requirement form can be provided upon request.</p>
<p>What is the best way a provider can present capabilities to you?</p>	<p>We would love to hear from you! Please register your company via HOK Tapestry here: www.hoktapestry.com/register/. Additionally, you can send supplemental firm information and qualifications to Marketing Principal, Margaret McDonald at: margaret.mcdonald@hok.com</p>
<p>What criteria impacts your decision to select a company/team to perform work?</p>	<p><i>(i.e. qualifications, price, experience, track record, M/WBE utilization)</i></p> <ul style="list-style-type: none"> • Verified XBE Certifications • Firm & Personnel Qualifications • Services Offered • Firm & Personnel Experience • Relationship with Client and/or Market
<p>What services do you typically need for your projects?</p>	<p>HOK typically solicits partnerships with all project services including, but not limited to, Architecture, Interior Design, Landscape Architecture, Lighting Design, Graphic Design, MEP, Structural Engineering, Cost Estimating, Vertical Transportation, and Food Services, among others.</p>
<p>Other Important information you would like to share:</p>	<p>More than 80% of HOK's project work is with industry partners, many of which are XBE firms. In fact, HOK was the recipient of the Diversity Excellence and Advocacy Award from SLC3.</p>

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Organization Name:	S. M. Wilson & Co.
Primary Contact for procurement services:	Contact Name: Amanda Bohnert
	Contact Phone: 314.645.9595
	Contact Email: amanda.bohnert@smwilson.com
	Preferred method of communication: Email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Yes N	
Diversity Contact	Contact Name: Steve Meeks
	Contact Phone: 314.645.9595
	Contact Email: Steve.meeks@smwilson.com
	Preferred method of communication: Phone
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Yes N	
Brief organization profile <i>(General statement about your org.)</i>	S. M. Wilson is a full-service construction management, design/build and general contracting firm with headquarters in St. Louis and an office in Edwardsville, IL. Founded in 1921, S. M. Wilson is dedicated to going above and beyond expectations for their clients by putting people first. The 100% employee-owned company is one of the leading construction management firms in the Midwest. Areas of expertise include education, commercial, healthcare and industrial projects. For more information, visit www.smwilson.com .
Please give a brief explanation of your procurement process and D&I goals if applicable. <i>(i.e., what are the steps a company should take in order to do business with you and any links to websites that have additional information)</i>	Our team is committed to working with the community to help create sustainable businesses and a skilled workforce that reflects the diversity of the region's population. It is our goal to help provide mentoring, training, and job opportunities to not only increase the diversity of the construction industry but improve business practices and skills resulting in the long-term growth of our industry. For each of our projects, S. M. Wilson strives for diversity, equity and inclusion. S. M. Wilson uses BuildingConnected for all of our notifications. Create an account and begin the pre-qualification process on BuildingConnected at https://app.buildingconnected.com/create-account
Please describe any upcoming projects for which company partners may be considered. <i>(include size, estimated timeline and services needed).</i>	Columbia Public Schools – Building Program Edwardsville District #7 – Lincoln Middle School Phase 2 Jefferson City School District – Middle School Renovations Pattonville School District – Building Program future phases St. Louis Community College Meramec Campus' Center for Emerging Technology and Financial Services & Enrollment Center (Clayco is the General Contractor)
Please describe your insurance and/or bonding requirements.	1,000,000 per occurrence & 2,000,000 aggregate for general liability



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What is the best way a provider can present capabilities to you?	We have a prequalification process through BuildingConnected and welcome meet and greet opportunities to learn more about trade partners. Visit smwilson.com/subcontractors
What criteria impacts your decision to select a company/team to perform work?	<i>(i.e. qualifications, price, experience, track record, M/WBE utilization)</i> Insurance, Bonding, financials
What services do you typically need for your projects?	All subcontracted trades
Other Important information you would like to share:	

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Organization Name:	Keeley Construction
Primary Contact for procurement services:	Contact Name: John Stackpole
	Contact Phone: 314-532-6886
	Contact Email: jstackpole@keeleyconstruction.com
	Preferred method of communication: Email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor?	Y <input checked="" type="checkbox"/> N <input type="checkbox"/>
Diversity Contact	Contact Name: April Lopinot
	Contact Phone: 314-421-5933
	Contact Email: alopinot@keeleycompanies.com
	Preferred method of communication: Email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor?	Y <input checked="" type="checkbox"/> N <input type="checkbox"/>
Brief organization profile <i>(General statement about your org.)</i>	Keeley Construction, established in 1976 by Larry Keeley, began as a small, family-owned paving company. Today, we are a powerhouse in construction with four different business units: Civil, Paving, Building, and Industrial.
Please give a brief explanation of your procurement process and D&I goals if applicable. <i>(i.e., what are the steps a company should take in order to do business with you and any links to websites that have additional information)</i>	<p>Procurement is unique depending on the opportunity, but D&I goals are always a crucial part of the process.</p> <p>Supplier and subcontractor diversity is a key part of fostering innovation, strengthening partnerships, and creating opportunities for underrepresented businesses in our industry. We're committed to increasing access and opportunities for diverse suppliers and subcontractors because diversity fuels success and drives progress.</p> <p>https://www.keeleyconstruction.com/#ContactUs</p>
Please describe any upcoming projects for which company partners may be considered <i>(include size, estimated timeline and services needed).</i>	<p>Various upcoming projects in the industrial, civil, commercial, and paving markets.</p> <p>Industrial Opportunities - James Benson - jbenson@keeleyconstruction.com Commercial Opportunities - Ryan Bensinger - rbensinger@keeleyconstruction.com Paving Opportunities - Jillian Le - jle@keeleyconstruction.com Civil Opportunities - John Stackpole - jstackpole@keeleyconstruction.com</p>
Please describe your insurance and/or bonding requirements.	Job Dependent
What is the best way a provider can present capabilities to you?	Work with Pre-Construction and Business Development Teams (above) to set up Lunch and Learns or product/services showcase.
What criteria impacts your decision to select	<i>(i.e. qualifications, price, experience, track record, M/WBE utilization)</i>



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a company/team to perform work?	Safety Record, Experience, Price, and M/WBE all play important roles in selection
What services do you typically need for your projects?	Job Dependent - fencing, hauling, painting, landscaping, electrical, plumbing etc.
Other Important information you would like to share:	

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Organization Name:	
Primary Contact for procurement services:	Contact Name:
	Contact Phone:
	Contact Email:
	Preferred method of communication:
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Y N	
Diversity Contact	Contact Name:
	Contact Phone:
	Contact Email:
	Preferred method of communication:
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Y N	
Brief organization profile <i>(General statement about your org.)</i>	
Please give a brief explanation of your procurement process and D&I goals if applicable. <i>(i.e., what are the steps a company should take in order to do business with you and any links to websites that have additional information)</i>	
Please describe any upcoming projects for which company partners may be considered <i>(include size, estimated timeline and services needed).</i>	
Please describe your insurance and/or bonding requirements.	
What is the best way a provider can present capabilities to you?	
What criteria impacts your decision to select	<i>(i.e. qualifications, price, experience, track record, M/WBE utilization)</i>



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a company/team to perform work?	
What services do you typically need for your projects?	
Other Important information you would like to share:	

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Organization Name:	Tarlton Corporation
Primary Contact for procurement services:	Contact Name: Greg Sweeso
	Contact Phone: 314-633-3499
	Contact Email: GJSweeso@tarltoncorp.com
	Preferred method of communication: email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Yes <input checked="" type="checkbox"/> Y <input type="checkbox"/> N Yes	
Diversity Contact	Contact Name: Roslyn Croft
	Contact Phone: 314-633-3326
	Contact Email: RYCroft@tarltoncorp.com
	Preferred method of communication:
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Yes <input type="checkbox"/> Y <input checked="" type="checkbox"/> N Yes	
Brief organization profile <i>(General statement about your org.)</i>	Tarlton Corporation is a certified Women's Business Enterprise providing general contracting, preconstruction, and construction management services in the midwest since 1946.
Please give a brief explanation of your procurement process and D&I goals if applicable. <i>(i.e., what are the steps a company should take in order to do business with you and any links to websites that have additional information)</i>	It is our goal to provide meaningful opportunities for MBE, WBE, and DBE businesses to participate in the projects we complete for our customers. Our preconstruction and estimating department utilizes Building Connected for our solicitations. All diverse firms are also encouraged to visit our website's Subcontractors page to view current bid opportunities and register with us as a Diverse Contractor. https://www.tarltoncorp.com/subcontractors/
Please describe any upcoming projects for which company partners may be considered <i>(include size, estimated timeline and services needed).</i>	Subcontractors are encouraged to visit the Tarlton Public Plan Room our website under the tab TarltonCorp.com/subcontractors
Please describe your insurance and/or bonding requirements.	Bonding requirements are project specific and not required on most project.
What is the best way a provider can present capabilities to you?	Firms may reach out to our Inclusion and Diversity Manager, Roslyn Croft, to schedule a time to meet with our team.



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What criteria impacts your decision to select a company/team to perform work?	There are many areas of consideration with regards to the selection process. A review of the scope, price, experience, inclusion and safety record are all important factors.
What services do you typically need for your projects?	In the role of General Contractor and Construction Manager, we have the opportunity to hire for all scopes of work.
Other Important information you would like to share:	All of our solicits are distributed via Building Connected.

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Organization Name:	Metropolitan St Louis Sewer District
Primary Contact for procurement services:	Contact Name: Betsy Schubert, Purchasing Manager
	Contact Phone: 314-738-6285
	Contact Email: bschubert@stlmsd.com
	Preferred method of communication: email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor?	<input checked="" type="checkbox"/> Y <input type="checkbox"/> N <input type="checkbox"/>
Diversity Contact	Contact Name: Shonnah Paredes
	Contact Phone: 314-768-6395
	Contact Email: sparedes@stlmsd.com
	Preferred method of communication: email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor?	<input checked="" type="checkbox"/> Y <input type="checkbox"/> N <input type="checkbox"/>
Brief organization profile (General statement about your org.)	MSD manages approximately 4,700 miles of wastewater sewers and force mains, 3,000 miles of stormwater sewers and force mains, and seven wastewater treatment plants to treat an average of 350 million gallons of water every day. Under the banner of MSD Project Clear , MSD operates as two utilities in one, investing billions of dollars over the course of a generation to improve water quality and minimize wastewater and stormwater issues by complying with state and federal regulations; planning, designing, and building community rainscaping projects; making system improvements, and performing an ambitious program of maintenance and repair.
Please give a brief explanation of your procurement process and D&I goals if applicable. (i.e., what are the steps a company should take in order to do business with you and any links to websites that have additional information)	Doing Business with MSD can be found: https://msdprojectclear.org/doing-business/ Details regarding our robust Diversity program can be found: https://msdprojectclear.org/about/diversity/
Please describe any upcoming projects for which company partners may be considered (include size, estimated timeline and services needed).	Information on participating in the MSD Capital Improvement Program can be found: https://msdprojectclear.org/doing-business/capital-improvement-replacement-program/ Other purchasing opportunities can be found: https://msdprojectclear.org/doing-business/purchasing/
Please describe your insurance and/or bonding requirements.	These requirement vary by the size and type of project.



SLC3'S GATEWAY TO INCLUSION WORKSHOP

Presented by:

ST. LOUIS COUNCIL OF CONSTRUCTION CONSUMERS

Wednesday, November 13th 7:15-10:30 a.m.

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What is the best way a provider can present capabilities to you?	Become a pre-qualified contractor or consultant.
What criteria impacts your decision to select a company/team to perform work?	<i>(i.e. qualifications, price, experience, track record, M/WBE utilization)</i> We require our contractors and engineering consultants to be pre-qualified to do work with MSD. This is an annual pre-qualification process. Info can be found: https://msdprojectclear.org/doing-business/capital-improvement-replacement-program/
What services do you typically need for your projects?	Wastewater and stormwater sewer construction and rehabilitation, pump station construction and rehabilitation, and wastewater treatment plant construction and rehabilitation.
Other Important information you would like to share:	https://msdprojectclear.org/

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Organization Name:	BJC HealthCare
Primary Contact for procurement services:	Contact Name: BJC Toolbox
	Contact Phone:
	Contact Email: gs-bjctoolbox@bjc.org
	Preferred method of communication: Email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Y <input type="checkbox"/> N <input checked="" type="checkbox"/>	
Diversity Contact	Contact Name: Charles Henson
	Contact Phone: 314.477.2812
	Contact Email: Charles.henson@bjc.org
	Preferred method of communication: Either
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Y <input type="checkbox"/> N <input checked="" type="checkbox"/>	
Brief organization profile (General statement about your org.)	BJC HealthCare has 15 Hospital sites in Missouri and Illinois. Our department manages a great deal of the procurement of CM's and General contractors that work and design on these sites. Those services include Architecture, Engineering and Construction for renovation, equipment replacement and new Building
Please give a brief explanation of your procurement process and D&I goals if applicable. (i.e., what are the steps a company should take in order to do business with you and any links to websites that have additional information)	We select firms from our ToolBox and CBW (M/WBE emerging firms) list of approved companies. Each (ToolBox, CBW) has an application process that is reviewed for potential approval and admittance. We establish D&I requirements on a great deal of the work procured and performed on the 15 sites.
Please describe any upcoming projects for which company partners may be considered (include size, estimated timeline and services needed).	
Please describe your insurance and/or bonding requirements.	Bonding is required on all projects over \$1.5M by the CM. Subcontractors required to carry General Liability of \$1M for each occurrence and \$3M aggregate. There are also requirements for Auto, Property, Workers Comp, etc.



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What is the best way a provider can present capabilities to you?	There's an application process for review and approval. Admittance requires a history of experience and capabilities in the areas of interest.
What criteria impacts your decision to select a company/team to perform work?	A Design or Construction firm must show prior experience of successful project history and the capacity to handle the requirements of cash flow and manpower to take-on the contractual specifications Specialty Contractors are encouraged to partner on healthcare facilities before working direct.
What services do you typically need for your projects?	Design and Construction services
Other Important information you would like to share:	



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Organization Name:	Marsh McLennan
Primary Contact for procurement services:	Contact Name: Kyle Becker
	Contact Phone: 3145942774
	Contact Email: kyle.becker@marshmma.com
	Preferred method of communication:
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Yes N	
Diversity Contact	Contact Name:
	Contact Phone:
	Contact Email:
	Preferred method of communication:
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Yes N	
Brief organization profile <i>(General statement about your org.)</i>	Marsh McLennan was founded in 2009 and is built from best-in-class companies in your community. Each local MMA office retains their unique community value, service, and team, while accessing the vast resources and client tools that Marsh McLennan companies offer. Formerly known as J.W. Terrill, MMA St. Louis has been in business since 1962 and was acquired by MMA on July 1, 2015. Originally a property, casualty, and surety agency, in 1978 the agency expanded its professional services to include employee benefits and consulting services. Mid-size companies need a partner they can trust and that can provide additional tools for opportunity and growth. We strive every day to service those needs. We successfully bridge the gap between what the "big firms" offer and the advice, solutions, and programs that smaller businesses require. Through the strength of our management team, our geographic presence and our world class services, MMA provides organizations with risk management, employee benefit, and retirement plan support that helps them flourish. We are proud to provide our clients with best-in-class services that meet their growing needs.
Please give a brief explanation of your procurement process and D&I goals if applicable. <i>(i.e., what are the steps a company should take in order to do business with you and any links to websites that have additional information)</i>	Attached at the end of packet.
Please describe any upcoming projects for which company partners may be considered <i>(include size,</i>	



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estimated timeline and services needed).	
Please describe your insurance and/or bonding requirements.	We can make it happen!
What is the best way a provider can present capabilities to you?	
What criteria impacts your decision to select a company/team to perform work?	<i>(i.e. qualifications, price, experience, track record, M/WBE utilization)</i>
What services do you typically need for your projects?	
Other Important information you would like to share:	

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MarshMcLennan
Agency

Diversity, Equity, & Inclusion

Our commitment to Diversity, Equity, & Inclusion (DE&I)



It's not just a passing trend for us – these practices are woven into the fabric of our organization, reflecting who we are, what we believe, and how we collaborate to build an inclusive and limitless future for all.



Our commitments to DE&I support our ability to attract the best talent, drive innovation and deliver creative business solutions – **resulting in enhanced value, service, and experience for our clients.**



We're incredibly honored to be recognized for our dedication to fostering a diverse, equitable, and inclusive workplace.



Our DE&I journey



As we continue to grow and advance as an organization, so has our DE&I journey.

We recognize that everyone is at different points in their journey, and we aim to build an inclusive strategy that allows everyone the opportunity to join us on the path forward.

Recent developments:

2019

MMA Enterprise DE&I Council formed

Unconscious Bias training launched

2020

MMA Voices series launched

NAAIA partnership established

2021

MMA appointed Kira Kimball as Chief DE&I Officer

APIW partnership established

2022

Six grassroots Colleague Resource Groups (CRGs) formally elevate into firm-wide resource groups

Allyship training and DE&I Difference Makers series launch

AAIN and Out & Equal partnerships established

2023

MMA Colleagues of Color Mentorship Program launched

LAAIA partnership established

2024

Minds Matter becomes MMA's 7th firm-wide CRG

Our committed colleagues lead the way

Chief DE&I Officer

MMA named Kira Kimball as its first Chief Diversity, Equity, and Inclusion Officer. Kira provides strategic leadership and supports organizational DE&I goals.



Colleague Resource Groups (CRGs)

Our colleague-led CRGs form to serve the needs and interests of our people and are dedicated to promoting and advocating for a more inclusive work environment.



DE&I Councils

Our councils, operating at both the enterprise and local levels, are comprised of colleagues across our footprint, who develop and implement strategies in alignment with our goals.



Difference Makers

Whether by volunteering, serving, authoring, advocating, or allyship – MMA has no shortage of passionate colleagues who do the work of DE&I in our industry and communities.

[Meet](#) some of our DE&I Difference Makers.



Nurturing our colleagues

The better we support our colleagues, the better we support our clients

We have many programs that support and develop our colleagues.

Colleague Resource Groups

Our CRGs provide opportunities for growth, engagement, advocacy, and honoring identities. We have seven enterprise-wide CRGs serving the following communities and interests:

- Asian and Pacific Islander
- Black and African American
- Hispanic and Latinx
- LGBTQIA2S+
- Mental Health and Neurodivergence
- Veterans and Service Members
- Women
- Plus more local CRGs serving the interests of colleagues in various geographies

Learning and Development

MMA has three core curated programs that provide on-ramps to understanding DE&I in the workplace, and becoming DE&I allies and champions.

- DE&I Learning Program: Workplace Fundamentals
- Unconscious Bias Training
- Allyship Workshops

We offer many more live and on-demand learning opportunities for colleagues who want to dive deeper.

Mentorship

In 2023, we introduced our Colleagues of Color Mentorship program. Going above and beyond traditional mentorship, this program:

- Pairs mentors and mentees based on shared characteristics, interests, and the ability to build trusting relationships together
- Welcomes participants to show up fully with their identities and lived experiences
- Invites mentors to help mentees overcome systemic barriers that can prevent mentees from self-advocacy

MMA Voices

MMA Voices are panel conversations that shed light on colleague-lived experiences related to societal challenges and injustices. These conversations allow colleagues to share their perspectives, and promote understanding, empathy, and allyship among our colleagues.

MMA Voices was created in response to the murder of George Floyd and has since addressed topics like anti-Asian racism and mental health during the Covid-19 pandemic and continues to explore issues that are important to our colleagues.

DE&I consulting

Holistic solutions for the well-being of our clients' businesses and workforces



Helping you thrive

We believe that embracing diversity, equity, and inclusion is a critical step to creating and sustaining a thriving workplace culture.



Supporting your unique goals

Our DE&I consulting team helps clients develop clear DE&I strategies and initiatives that align with their business goals.



Moving the needle

By providing assessments, training, and consulting, our strategic approach helps clients achieve their desired outcomes and move the DE&I needle.

Our partnerships

By joining forces, we make an even greater impact

We proudly partner with many workplace and industry organizations that share our commitment to DE&I. Through these relationships, MMA and our colleagues collaborate on DE&I initiatives and education, expand our networks, foster connections with diverse talent candidates, and gain valuable insights into the latest trends and best practices.

Meet some of our partners:



APIW is the premier organization committed to the career advancement of women insurance professionals.



AAIN is dedicated to the growth and development of Asian and Pacific Islander professionals in the insurance industry.



Dive-In Festival is the largest diversity, equity & inclusion event for the insurance industry.



LAAIA is an association of Latin American insurance professionals dedicated to protecting the rights of its members for the benefit of the consumer.



Link's mission is to make the insurance industry the employer of choice for the LGBTQ+ community.



NAAIA is dedicated to empowering Black and African American insurance professionals and attracting talented individuals to the industry.

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Organization Name:	LOCHMUELLER GROUP
Primary Contact for procurement services:	Contact Name: SCOTT J. SMITH, PE
	Contact Phone: (314) 941-6657
	Contact Email: ssmith@lochgroup.com
	Preferred method of communication: email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor?	Y <input checked="" type="checkbox"/> N <input type="checkbox"/>
Diversity Contact	Contact Name: KELLY SCHAEFER, PE, PTOE
	Contact Phone: (314) 749-0573
	Contact Email: kschaefer@lochgroup.com
	Preferred method of communication: email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor?	Y <input checked="" type="checkbox"/> N <input type="checkbox"/>
Brief organization profile (General statement about your org.)	From the opening of our doors in 1980, Lochmueller Group has grown from a single office in Evansville, Indiana to 12 offices across four states, with another two expected to open later this year. Providing infrastructure and planning needs to public and private entities, we specialize in road, structural, and environmental design to improve the quality of life and safety for our clients and their communities. We bring our personal touch and individualized attention to professional relationships in each of our 15 service lines to make sure the job is done the right way the first time.
Please give a brief explanation of your procurement process and D&I goals if applicable. (i.e., what are the steps a company should take in order to do business with you and any links to websites that have additional information)	Lochmueller strives to exceed client's minimum diversity requirements. Our local office workforce is 43% women and 7% minority. Lochmueller understands that diversity and inclusion are a continuous process and commits to making good faith efforts to encourage participation of women and minorities in engineering. Lochmueller also supports their employees to actively participate in organizations including WTS, EWB, NSBE, and STEM outreach programs. Our approach to pursuits includes inviting DBE firms to join our team. We have a proven history of utilizing certified DBE and WBE subconsultants for public and private developments. As a result, Lochmueller has an active list of certified DBE subconsultants ready to utilize in order to increase supplier diversity. In a recent regional project, Lochmueller's subconsultants included WBE firms who will perform more than 25% of the contract.
Please describe any upcoming projects for which company partners may be considered (include size, estimated timeline and services needed).	We are always looking for potential partners for civil engineering design projects, but do not have specific opportunities at this time.
Please describe your insurance and/or bonding requirements.	As an engineering consultant, our requirements are different for each project and driven by each project's client owner.
What is the best way a provider can present capabilities to you?	Provide packet of information including a description of services with client references. Send to Harmony Gratzer, our Director of Marketing, at hgratzer@lochgroup.com
What criteria impacts your decision to select	(i.e. qualifications, price, experience, track record, M/WBE utilization)



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a company/team to perform work?	Demonstrated experience providing work for regional communities.
What services do you typically need for your projects?	Geotechnical Engineering, Survey, Site Development, Electrical Engineering, Structural Engineering, Public Engagement, Cost Estimating.
Other Important information you would like to share:	What makes Lochmueller Group unique is our focus on the future and dedication to its values of Creativity, Accountability, Respect, Dedication, Integrity, and Achievement or CARDIA. This planning mentality drives the way we complete projects, hire people, and make policies. Lochmueller believes that no matter how times change, keeping the focus on people is still the foundation of lasting success. Our people carry diverse backgrounds and identities, which are celebrated by our firm as a whole. We take inequities within our firm seriously and do everything we can to provide the best opportunities for each employee to grow and be heard. Over the last several years, Lochmueller has hired professional consultants to train our key leaders and staff to create open and honest environments where everyone is respected regardless of race, gender, sexual orientation, or worldviews. This has given our firm tools to foster an atmosphere that feels honest and safe for everyone.

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Organization Name:	McCarthy Building Companies, Inc
Primary Contact for procurement services:	Contact Name: Jennifer Simpson
	Contact Phone: 314-968-3300
	Contact Email: jsimpson@mccarthy.com
	Preferred method of communication: email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor?	<input checked="" type="checkbox"/> <input type="checkbox"/>
Diversity Contact	Contact Name: Ralph Powell Jr
	Contact Phone: 314-968-3300
	Contact Email: rpowel@mccarthy.com
	Preferred method of communication: email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor?	<input checked="" type="checkbox"/> <input type="checkbox"/>
Brief organization profile <i>(General statement about your org.)</i>	McCarthy Building Companies, Inc is national general contractor/construction manager headquartered in St. Louis, MO
Please give a brief explanation of your procurement process and D&I goals if applicable. <i>(i.e., what are the steps a company should take in order to do business with you and any links to websites that have additional information)</i>	Firms should take following steps to be made aware of opportunities with McCarthy: <ol style="list-style-type: none"> Sign-up with McCarthy in Building Connected, go to www.BuildingConnected.com. This is the platform we utilize for all solicitation and correspondence Complete our prequal proce, go to prequalification.mccarthy.com if you want to pursue direct contract/prime opportunities
Please describe any upcoming projects for which company partners may be considered <i>(include size, estimated timeline and services needed).</i>	SSM Cardinal Glennon Childrens Hospital Bid Package 05 – Interiors & Site Improvements, Bid Date January 20025
Please describe your insurance and/or bonding requirements.	Contact Tiffany Rehg – Contracts Coordinator to discuss
What is the best way a provider can present capabilities to you?	Email



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What criteria impacts your decision to select a company/team to perform work?	<i>(i.e. qualifications, price, experience, track record, M/WBE utilization)</i> Safety record, capabilities, past experience (contract values/size/duration), project team credentials/resume, pricing, current capacity, backlog to name a few
What services do you typically need for your projects?	Typical commercial work categories including design phase service on DB projects
Other important information you would like to share:	

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Organization Name:	Bond Architects, Inc.
Primary Contact for procurement services:	Contact Name: Susan Pruchnicki
	Contact Phone: 314.863.4994 x 858
	Contact Email: spruchnicki@bondarchitectsinc.com
	Preferred method of communication: Phone
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Yes N	
Diversity Contact	Contact Name: Michelle Wells
	Contact Phone: 314.863.4994 x 869
	Contact Email: mwells@bondarchitectsinc.com
	Preferred method of communication: Phone
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Yes N	
Brief organization profile <i>(General statement about your org.)</i>	Bond Architects builds bonds within communities by delivering client-focused architecture, interiors, and planning solutions with a highly collaborative approach.
Please give a brief explanation of your procurement process and D&I goals if applicable. <i>(i.e., what are the steps a company should take in order to do business with you and any links to websites that have additional information)</i>	Bond Architects is always looking for MBE and WBE engineering consultants to partner with us on projects.
Please describe any upcoming projects for which company partners may be considered <i>(include size, estimated timeline and services needed).</i>	Over the next year, we will be pursuing projects of diverse sizes and scopes in the education, civic, municipal, and government sectors.
Please describe your insurance and/or bonding requirements.	N/A
What is the best way a provider can present capabilities to you?	We love lunch and learns!
What criteria impacts your decision to select	<i>(i.e. qualifications, price, experience, track record, M/WBE utilization)</i> Qualifications and experience



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a company/team to perform work?	
What services do you typically need for your projects?	MEP, fire protection, low voltage, audio/visual, civil, structural, geotech.
Other Important information you would like to share:	

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Organization Name:	Clayco
Primary Contact for procurement services:	Contact Name: Kurt Jaeger
	Contact Phone: 314-595-6373
	Contact Email: jaegerk@claycorp.com
	Preferred method of communication: Email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Y <input checked="" type="checkbox"/>	
Diversity Contact	Contact Name: Sandra Marks
	Contact Phone: 314-452-7263
	Contact Email: markssa@claycorp.com
	Preferred method of communication: Email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Y <input checked="" type="checkbox"/>	
Brief organization profile (General statement about your org.)	<i>Clayco is a full-service, turnkey real estate, architecture, engineering, design-build and construction firm that delivers clients across North America the highest quality solutions on time, on budget and above and beyond expectations.</i>
Please give a brief explanation of your procurement process and D&I goals if applicable. (i.e., what are the steps a company should take in order to do business with you and any links to websites that have additional information)	<p>Step 1: Complete our online contractor profile form found at https://claycorp.com/contact-us/subcontractor-pre-qual to start our prequalification process and make our procurement teams aware of your capabilities and typical contract size interested in bidding.</p> <p>Step 2: Create or update your company profile in Building Connected at www.buildingconnected.com to ensure the right people within your organization are listed to receive bid notifications.</p> <p>Step 3: To understand our contractor and workforce capacity building initiatives visit our CEI (Culture, Equity, and Inclusion) website at www.claycorising.com.</p> <p>Step 4: Once you submit a profile form you will be added to bid lists for bid packages in the scopes of work you indicate you self-perform in the geographic markets you indicate you serve. To build your direct relationships with and within Clayco across our various business units and geographic markets reach out to our Government and Community Affairs Business Unit for one-on-one, small group, online, and jobsite relationship building sessions.</p>
Please describe any upcoming projects for which company partners may be considered (include size, estimated timeline and services needed).	<ol style="list-style-type: none"> 1. St. Louis Community College Meramec Campus – prime bid solicitation in process; tiered bidding opportunities still remain. Construction start Fall, 2023. 2. PFG Northpark – prime bid solicitation – mid November. Construction start Fall, 2023. <p>Both projects currently soliciting prime and/or tiered subcontractors for all divisions of work.</p>
Please describe your insurance and/or bonding requirements.	Described in detail in our Current Subcontract found at https://claycorp.com/wp-content/uploads/2023/03/Clayco-E-Subcontract-2022-03-23-FINAL-CLEAN-2023-03-20-sample46.pdf .



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What is the best way a provider can present capabilities to you?	<ol style="list-style-type: none">1. Through their profile in Building Connected2. Through attendance at relationship building sessions conducted by the Government and Community Affairs Business Unit
What criteria impacts your decision to select a company/team to perform work?	<p><i>(i.e. qualifications, price, experience, track record, M/WBE utilization)</i></p> <ol style="list-style-type: none">1. Safety Record2. Financial Capacity3. Historic Contract and/or Onsite Workforce Diversity4. Best partners to help us meet or exceed client's goals expressed in our contracts (i.e. safety, quality, sustainability, diversity, economic impact, etc.)
What services do you typically need for your projects?	All divisions of work are typically procured
Other Important information you would like to share:	Our corporate goal is to build a more equitable and inclusive real estate, design, engineering, construction management, concrete, and architectural glass industry. Trade partners who contribute positively toward these goals have a competitive advantage particularly when we are building and maintaining relationships with clients and prospective clients with subcontractor and workforce demographic goals.

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Organization Name:	
Primary Contact for procurement services:	Contact Name: Therese Parker
	Contact Phone: 314-615-7069
	Contact Email: MParker@stlouiscountymo.gov
	Preferred method of communication: email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Y X <input checked="" type="checkbox"/> N	
Diversity Contact	Contact Name: Gina Montgomery
	Contact Phone: 314-615-7070
	Contact Email: gmontgomery@stlouiscountymo.gov
	Preferred method of communication: email
Is this person accessible for a phone call from an MBE/WBE/DBE vendor? Y X <input checked="" type="checkbox"/> N	
Brief organization profile <i>(General statement about your org.)</i>	The Minority-and Women-Owned Business Enterprise (M/WBE) Program promotes open and equitable participation by Minority- and Women-Owned companies seeking to do business with the County. M/WBE Program staff monitor participation goal achievement in construction and professional services contracts, good faith efforts, prompt pay, and workforce utilization. M/WBE incentives are applied in accordance with the Purchasing Code to maximize minority participation in county purchases and projects.
Please give a brief explanation of your procurement process and D&I goals if applicable. <i>(i.e., what are the steps a company should take in order to do business with you and any links to websites that have additional information)</i>	To become a vendor for St. Louis County, please register at https://stlouiscountymovendors.munisselfservice.com/Vendors/default.aspx and click on the "Login/Register". The registration process will allow you to select the category description(s) (NIGP Commodity Code) of the products and services that you provide. Doing so will enable St. Louis County to include you in any opportunity that fits your commodity code profile. To be credited with meeting the participation goals on St. Louis County projects, the bidder must make a contractually binding commitment to meet the goals at the time of bid submission. M/WBE's should be certified by either The Missouri Department of Transportation or the St, Louis Lambert Airport with appropriate NAICS for work performed.
Please describe any upcoming projects for which company partners may be	All bids can be seen at:



SLC3'S GATEWAY TO INCLUSION WORKSHOP

Presented by:

ST. LOUIS COUNCIL OF CONSTRUCTION CONSUMERS

THURSDAY, NOVEMBER 17TH 7:15-11:30 A.M.

2022 SLC3 WORKSHOP PROCUREMENT INFORMATION

considered (include size, estimated timeline and services needed).	https://stlouiscountymo.gov/st-louis-county-departments/administration/procurement/open-bids/
Please describe your insurance and/or bonding requirements.	<p>Missouri law requires bid bonds on certain types of projects. Depending on the project, e.g. roads or drainage or buildings, etc., the required value of the bid bond may vary. It's usually 5% but can be more.</p> <p>Insurance requirements are set by the County's Risk Mgt and County Counselor's offices. There are standard requirements regarding General Liability (\$1M per occurrence) and Worker's Compensation. In addition there may be requirements for Professional Liability (Errors and Omissions), Automobile Liability, Environmental Liability, and other types of insurance relevant to the specific procurement.</p>
What is the best way a provider can present capabilities to you?	Vendors need to be registered via the County's Vendor Self Serve System.
What criteria impacts your decision to select a company/team to perform work?	<p><i>(i.e. qualifications, price, experience, track record, M/WBE utilization)</i></p> <p>St. Louis County outsources most project work through a bid process. Lowest Bid that meets all County requirements gets the award.</p>
What services do you typically need for your projects?	Various
Other Important information you would like to share:	

PLEASE RETURN FORM TO lydia@slc3.org by 10/28/24.

